



Anniston Orthopaedics

Anniston Orthopaedic Associates (AOA) Anniston, AL www.annistonortho.com

EXECUTIVE SUMMARY

AOA is a private healthcare practice specializing in the treatment of joint and muscle pain, carpal tunnel syndrome, trigger fingers, broken bones and torn ligaments and tendons. The practice consists of seven physicians – as well as nurses and support staff. AOA is located in Anniston, Alabama in east Alabama near the Georgia border.

CHALLENGE

AOA Administrator Chad Prince knew the day would arrive when his practice would need to 'prepare for the future' and upgrade to a cloud-hosting solution to more efficiently and securely manage the critical data on its servers and desktops. With seven physicians, an off-site satellite clinic, physical therapy department and third-party software, the practice had for years been spending significant dollars with a local IT group to manage and back-up their critical data in-house.



SOLUTION

In August 2013, Chad chose The Solutions Team – citing the firm's status as a certified cloud-based data solutions provider with AOA's EMR vendor Greenway. The Solutions Team also offered the needed capabilities at Chad's desired price point.

After several strategic planning sessions, the entire clinic's IT infrastructure was moved 'to the cloud' and the Solutions Team was tasked with daily responsibility and oversight.

RESULTS

By empowering The Solutions Team to serve as AOA's all-in-one IT hosting and managed services provider, Chad continues to benefit on a number of levels: he has reduced AOA's IT-related costs by \$12,000 per year on average; he enjoys the convenience of having one go-to IT vendor handling all of his firm's needs; and he has real time-access to dedicated technicians he knows by name – ready to handle all challenges from simple to complex. Additionally, he has reassurance knowing he will never need to replace or upgrade his firm's local server hardware again.